

NVRHA BOARD MEETING
COLORADO SPRINGS,COLORADO

APRIL 9TH, 2010

MINUTES

Dave Currin called the meeting to order at 6:30pm. Dave welcomed the Board and thanked all the Board members who traveled so far to attend.

The following Board members were present:

Charlie Stewart, Donna Stewart, Jay Henson, Brian Thomas, Tim Rose, Cindy Rose, Bill Cantrell, Susan Heyvaert, Becky Grant, Bill Hauschildt, Debbie Raymond, Dave Currin. Diane Clare - represented Bill White.

Carol Thomas, Gena Henson, and Cindy Abshire were also present.

The following Board members were absent:

Marty Pickett, Edgell Pyles, Bill White, Deb Black, CeCe Chambless, and Rich Masoner.

Board determined that a quorum was present to conduct business.

Dave Currin asked if there were any changes to the January 23, 2010 minutes, there were none, the minutes were approved.

1.TREASURERS REPORT-

Tim Rose provided the Board with the current financial status:

NVRHA Income/Expenses

January-March 2010

<u>Description</u>	<u>Income</u>	<u>Description</u>	<u>Expenses</u>
Donations	\$ 500.00	Advertising	\$ 4,734.13
Memberships	\$ 5,865.00	Office	\$ 779.59
Clinic Profits	\$ 1,509.26	Insurance	\$ 3,155.02
New Mexico Account	\$ 154.12	Travel	\$ 757.00
Clinician Training Fees	\$ 500.00	Awards	\$ 425.40
<u>Total Income -</u>	\$ 8,528.38		
<u>Net Income-</u>	\$ (1,322.76)	<u>Total Expenses-</u>	\$ 9,851.14

Cash Balance March 31, 2010

\$ 18,086.11

2. Brief Updates-

A. Rules and Regulations-

The NVRHA rulebook has been sent out to the members.

B. Clinician/Judge Certification-

Jay Henson gave an update on how the clinician process worked and told Board that ¾ of the applicants were getting their tests turned in. Jay Henson asked the Board if we wanted to keep the clinician application on the website. The pros and cons were discussed and it was put to a vote and following motion was adopted:

The clinician application will be removed from the website with contact information being provided on the website.

C. 501 C3 Status-

The initial response from the IRS was to ask for more information. The Board members who were tasked to do this worked very hard on getting the information together and sending it to Marty Pickett. Marty then sent the required paperwork to the IRS.

D. Points Update-

Charlie Stewart gave a report on point tabulation and on horse registration numbers. February 1st was the cut-off for the old rules and from that day forward the new rulebook will be in effect. Tim Rose explained the difference between the old and new point system. Jennifer Walker will help Charlie with point tabulation.

E. Insurance –

Bill Hauschildt has procured our liability insurance. The cost will be \$82.50 per event day and it is estimated that the NVRHA will have 72 event days. Bill also explained how additional insured works when renting a facility for an event.

Ribbons-

Cindy Abshire gave the Board a report on how she orders the ribbons for an event, cost of the ribbons, and shipping and handling requirements. Tim Rose asked if we needed to go to 6th place. That was discussed and the board decided to continue giving ribbons thru 6th place.

Cindy was asked if she could change ribbons for an event (ie- color or style) and she said it was possible but would need 3-4 weeks lead time. The event could also use another vendor if they wanted.

Tim Rose presented a breakdown on membership statistics and the monetary needs of the NVRHA. Tim also spoke about the monetary needs of the future. A membership drive was suggested, also phone calls to members who have not renewed this year. It was decided that Dave Currin would write a letter to those who have not yet renewed. The letter would go to the Affiliates for distribution.

NVRHA Membership Statistics

APRIL 9, 2010

1. Total Membership List -(January 1, 2007 – March 31, 2010)	259
2. Active /Current Members -(as of March 31, 2010)	86
(259 – 173 = 86 x \$50.00 = \$4,300.00)	
3. Estimated Renewals – (22 + 18 = 40)	40
4. Lifetime Members	28
5. Estimated New 2010 Members – (86 + 40 + 28)	40
6. Estimated Total 2010 Members -(86 + 40 + 28 + 40 = 194,est.)	200
7. Estimated 2010 Membership – revenue -(200-28 = 172 x \$50.00)	\$8600.00
8. Membership Goal/Need –	\$25,000.00
(500 members x \$50.00 = \$25,000.00)	
-Need 300 + new members!	

Becky Grant and Diane Clare felt that some people did not like the conformation aspect of the event and that we lose members because of it. Discussion followed and as it is part of our event, it will stay. Currently Dave and Jay are working on an experimental way of doing the conformation scoring system. The results will be compiled at the end of the year to determine if this system would be feasible.

3. Financial Plan

A. Affiliate Agreements-

Becky Grant and Susan Heyvaert have worked closely on their proposal to the Board for an Affiliate Agreement. Susan presented the proposal to the Board. The proposal is a two-tiered system incorporating beginning Affiliates and Affiliates that are established.

*Please see attached Affiliate agreement.

It was decided that the Affiliates will have a tentative agreement with National on a financial proposal to be researched and possibly put in place as soon as possible. This agreement would run this calendar year on a trial basis. Bill Hauschildt will prepare a tentative agreement for the Level 2 Affiliates to be presented the 3rd week in May at the Cactus Creek event. Susan Heyvaert will prepare a Level 1 agreement.

Much discussion followed about finances, Affiliate costs, National costs, administration costs, and Rundown costs. The Board felt that increased member numbers, donation of awards, additional advertising dollars, and cutting costs where possible needs to occur.

It was decided to form a committee and Dave Currin asked for volunteers. The persons on the committee will be- Dave Currin, Donna Stewart, Charlie Stewart, and Debbie Raymond.

B. Rundown-

Donna Stewart spoke about the costs associated with the production of the magazine. The Board talked about the possibility of doing the magazine online, charging an additional fee for the Rundown, cutting down on issues, or a combination of online and printed issues. The new committee will look into these options.

C. Awards-

Bill Cantrell presented his proposal for awards and costs associated for them.

Year End-

Saddle – 3 @ \$2,100.00 (1 donated)	\$ 4,200.00	
Breast Collar- 3 @ \$150.00	\$ 450.00	
Saddle Blanket- 3 @ \$120.00	\$ 360.00	
Buckle - Open- 1 @ \$250.00	\$ 250.00	
Sub-total		\$ 5,260.00

National Championship-

Buckle – 3 @ \$250.00	\$ 750.00	
Breast Collar – 3 @ \$130.00	\$ 390.00	
Saddle Blanket – 3 @ \$120.00	\$ 360.00	
Open Buckle – 1 @ \$250.00	\$ 250.00	
Sub-total		\$ 1,750.00

Ranch Horse Champion- Spurs-

6 pairs (estimated) @ \$ 250.00	\$ 1,500.00	
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Ranch Horse Performance Champion-

Buckle – 2 (estimated) @ \$ 250.00	\$ 500.00	
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Ranch Horse Supreme Champion-

Buckle – 3 (estimated) @ \$ 250.00	\$ 750.00	
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Superior Ranch Horse – (no estimate)	\$	
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Horseman of the Year	\$	350.00	
Legend	\$	300.00	
Sub-total			\$ 3,400.00
Total			\$ 10,410.00

Bill Cantrell asked for a vote to order the award items- hand vote- motion carried. It was also decided to give a \$100.00 gift certificate for Logo wear for the Superior Ranch Horse award.

Bill Hauschildt generously donated a saddle for the year end award.

During the financial discussions of the Board a Sponsorship committee was formed. The persons on that committee will be Tim Rose, Cindy Rose, and Edgell Pyles.

D. Expansion-

Dave Currin reported that expansion is occurring in California, Wisconsin, Nevada, North Dakota, and possibly Virginia.

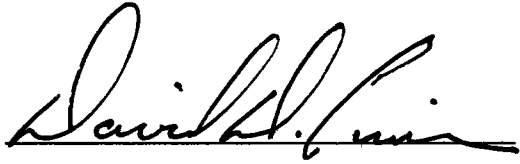
E. Administration-

Administration will remain the same, with the exception of points, which will be handled by Connie Horn.

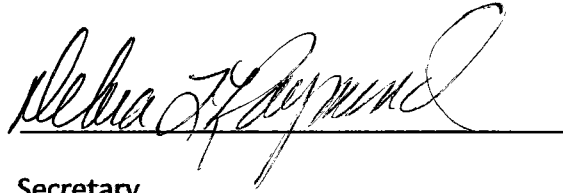
Dave Currin inquired about the Event Managers Guide and he will meet with Bill Hauschildt next week to finalize this item.

Board resolved Grievance issues.

Bob Grant suggested that the Trail class is getting out of hand with riders trying to gain points by doing stunts. It was decided to discourage this behavior.

A handwritten signature in cursive script, appearing to read "David H. Lewis", written above a horizontal line.

President

A handwritten signature in cursive script, appearing to read "Bob Grant", written above a horizontal line.

Secretary